

SMALL BUSINESS EXCHANGE

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Voice of Small, Emerging Diversity Owned Businesses Since 1984

• NEWS • INFO • BIDS

New Report Card: Contracting with Minority Businesses Grows but Some Companies Flunk

California Utility/Telecom Contracting with Minority Firms Reaches \$5.7 Billion



Image Credit: southjerseyjournal.com

California's utility and telecommunications companies spent \$5.7 billion on contracts with minority-owned businesses in 2015, but this generally strong performance was distinctly uneven, The Greenlining Institute reports in its latest Supplier Diversity Report Card. Comcast, for example, did less than 10 percent of its contracting with minority-owned businesses, earning a D- for minority contracting.

The Supplier Diversity Report Card will be released publicly Sept. 14. Journalists can preview it now at this link <http://greenlining.org/issues/2016/2016-supplier-diversity-report-card-californias-public-utilities>. The report card assigns letter grades to individual companies for their performance in multiple contracting categories, and includes analysis and recommendations aimed at increasing contracting opportunities.

"Driven by smart California policies that promote contracting with diverse businesses, many of these companies do as much as 30 percent of their contracting with firms owned by African Americans, Latinos, Native Americans and Asian Pacific Islanders – leading the nation in diverse contracting," said Greenlining Institute Energy and Telecommunications Policy Director Stephanie Chen. "This creates jobs and opportunities in communities that too often get left behind, but the uneven performance between companies shows there's still work to do. Given the

growing role that tech and green tech are now playing in the utility sector, it's clearly time for those companies to step up to the plate."

Key findings include:

- The top spender in dollars spent with minority business enterprises was Pacific Gas & Electric, spending \$1.6 billion in 2015 with MBEs, or 28.36 percent of its total 2015 procurement. Sprint had the largest percentage of MBE procurement at 30.82 percent (\$406 million).
- California's supplier diversity leaders remain best-in-class, but momentum seems to be leveling off.
- Generally speaking, procurement with African American, Native American, Asian Pacific Islander and women of color-owned businesses leaves ample room for improvement.
- The most successful companies employ several common best practices, such as including supplier diversity in procurement decisions from the very start and providing focused capacity-building, technical assistance, and mentorship support that help suppliers get better at what they do best.

SOURCE: The Greenlining Institute

U.S. Department of Commerce Invests Nearly \$4 Million in Northern California to Help Build Infrastructure and Support Job Creation

U.S. Secretary of Commerce Penny Pritzker announced that the Department's Economic Development Administration (EDA) is awarding \$3.9 million in grants in Northern California to help build structural and technical infrastructure needed to help businesses operate more efficiently, capitalize on economic opportunity, and create jobs.

"The U.S. Economic Development Administration plays an important role in facilitating

development of the critical infrastructure that local communities need to support long-term job growth and economic competitiveness," said Secretary Pritzker. "The EDA grants announced today will support infrastructure projects that will boost business development and job growth in the Northern California region."

The EDA investments announced are:

- The City of Sanger will receive \$1,243,000 to support the installation of a water storage tank

to ensure that local manufacturers have consistent water flow to their facilities. According to grantee estimates, the investment is expected to create approximately 115 new jobs and retain another 100 jobs.

- The City of Hayward will receive \$2,744,824 to support the installation of a fiber optic network within an industrial zone to provide businesses with high-speed Internet access. This access is expected to make business operations more efficient and enable businesses to capitalize on economic opportunities afforded by data and Internet driven industries in the Bay Area. According to the grantee, this EDA investment is expected to create 148 jobs, retain 26 jobs, and lead to more employment opportunities for the region's workforce.

About the U.S. Economic Development Administration (www.eda.gov)

The mission of the U.S. Economic Development Administration (EDA) is to lead the federal economic development agenda by promoting competitiveness and preparing the nation's regions for growth and success in the worldwide economy. An agency within the U.S. Department of Com-



U.S. Secretary of Commerce Penny Pritzker

merce, EDA makes investments in economically distressed communities in order to create jobs for U.S. workers, promote American innovation, and accelerate long-term sustainable economic growth.

SOURCE: U.S. Department of Commerce

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Community Outreach

Three Generation Mexican-Owned Gallegos Wines in Napa for National Hispanic Heritage Month and California Wine Month

Did you know that National Hispanic Heritage Month starts on September 15th and California Wine Month is the entire month of September? The reason why I bring both up, is that I'd like to introduce you my wine client Gallegos which is owned by three generations of the Gallegos family originally from Mexico who now have their own wine company in Napa, California. I thought they would be a good company to profile given both occasions.

A native of the small farming town of El Llano in Michoacán, Mexico, Ignacio Jr.'s family raised him with an intimate understanding of agriculture and a love for fresh and locally-produced foods. His father Ignacio Sr. immigrated to the United States in 1950 under the government Bracero guest worker program, and the rest of the Gallegos family later followed in 1966, settling in the town of St. Helena. The Gallegos family was amongst the first Mexican farming families to settle in the town of St. Helena. Ignacio Sr. found work in the vineyards of Beringer Brothers Winery, where he spent his next 30 years and retired as a supervisor in the winery. As a child Ignacio Jr. spent his free time alongside his father, learning the basics of grape growing and vinification. At 16 he began working after school and on weekends under Edgar Beard of Beard Ranches, where he was eventually promoted to supervisor. Ignacio Jr. has been working full time in the vineyards of Napa Valley since 1976. He went on to become vineyard foreman of Rutherford's 100-acre J.J. Cohn Ranch, an



estate now owned by Francis Ford Coppola and Scarecrow. It was here where Ignacio Jr. raised and instilled a passion for agriculture in his own sons, Ignacio III and Eric. He taught them the basics of grape growing. He continued his dream in owning his own vineyard management company for his two sons. In 2008 Gallegos Vineyards was created. After graduating from California State University-

Fresno in 2009 with a B.S. in Viticulture, Eric returned to Napa to work full time with his fathers company.

Retailing from \$22-\$58, the company produces its own: Pinot Noir, Dos Hermanos (red blend), Sauvignon Blanc, Chardonnay and Cabernet Sauvignon. All available for sale online.

SOURCE: www.gallegoswines.com

Optimism of America's Small Businesses at Record High

Survey finds small business owners are borrowing to finance growth & jobs, surpassing trends in 2015, predominantly through alternative financing

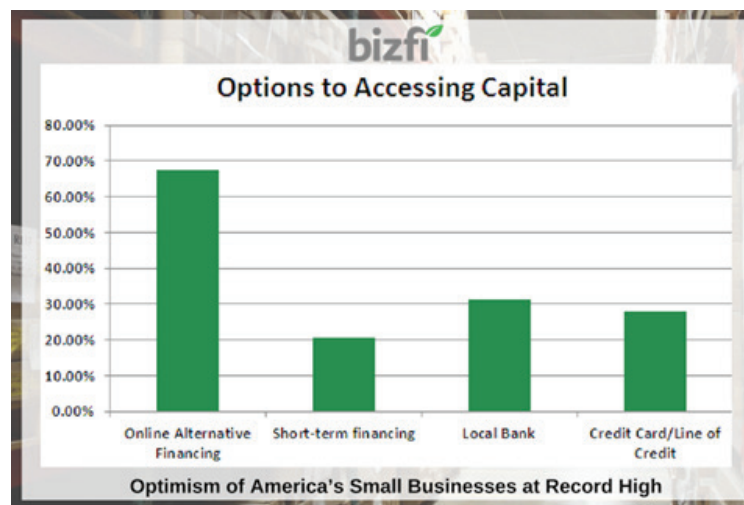
U.S. economic growth has long been dependent on the health of America's 28 million small businesses. According to a new survey, these businesses are gearing up for growth by investing financially in their businesses.

The Small Business Growth Survey, which surveyed small businesses from around the country, was conducted by Bizfi, the premier fintech company with a platform that combines aggregation, funding and a marketplace for small businesses. The purpose of this survey was to gain insight into what small businesses are investing in and how they plan to finance these investments.

Small Businesses are Borrowing & Investing

The survey found that 87.5 percent of small business owners are investing more in their business in 2016 than 2015. Of those business owners who said they will be investing, the vast majority (91.4 percent)

■ Continued on page 11



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Access to Capital



Easing Access to Capital for Women Entrepreneurs: Loretta McCarthy of Golden Seeds

By Iaina Edison

While an entrepreneurial spirit has long thrived among American women, the scale and prominence of their businesses has exploded in recent decades. What was more likely to be small, local and family-oriented a century ago has given way to groundbreaking enterprises in everything from finance to biomedical engineering.

The work of our next Rulebreaker, Loretta McCarthy, has been a catalyst for much of this growth. As a Managing Partner at Golden Seeds, a company founded by Stephanie Newby in 2005 that broadens access to capital for women entrepreneurs, she has facilitated over \$80 million in funding and grown the firm's roster to over 275 members.

I sat down with Loretta to discuss her professional journey and dedication to women-led businesses, and her belief that the Golden Seeds work ultimately strengthens the economy and makes the world a better place.

Iaina Edison: Prior to Golden Seeds, you were Executive VP and CMO at Oppenheimer Funds, as well as VP of Marketing at American Express. What experiences along the way made focusing on women-led businesses call to you?

Loretta McCarthy: Throughout my career, I always had an awareness of the situation women were in, whether as customers, employees, or executives of various companies. I started my career at Hudson Corp. (now part of Macy's), and following that retail experience was hired by American Express to launch a card business in the retail industry. Prior to that, women weren't sought out as card members. It became clear that if Ameri-

can Express wanted to grow their business, they needed to expand the number of women who used their card, and I was part of making that happen in the early 1980s.

I then went to Oppenheimer, in the early stages of the mutual fund industry scaling in a major way. My core work was marketing development of mutual products, and it became clear to us that women were not a major voice in planning their financial futures. We launched a program called Women & Investing, encouraging women to think actively about their role in their households.

IE: When Golden Seeds came on the scene in 2005, what was the landscape like for women entrepreneurs?

LM: At the end of 2004, of the 50,000 new companies that got funding, women led about 15,000. That statistic made us sit up and take notice.

At the same time, women as investors weren't really participating in startups. We weren't hearing about these companies and didn't have opportunities to invest in them. In 2004, there were about 200,000 angel investors, and only 5 percent of them were women. These two facts - that women were not getting and not doing funding - were what we set out to fix. Today, there are about 76,000 women angel investors [in the United States].

IE: How do you identify companies that will deliver the promised value to your investors?

LM: We start by reviewing their application, which requires detail like how much they're trying to raise and how they're going to spend it to get to the next level. If possible, we have an in-person meeting in one of our locations.

We look for companies in an industry that is big enough to support growth. We consider whether there is something proprietary about the product and how much money they're raising now. But at the end of the day, the team is what's most important.

IE: How do you identify investors? Do you target individuals who are sympathetic to your mission or try to convert the reticent?

LM: The only absolute criterion is that they be accredited investors according to the SEC definition. We are otherwise open to anyone we believe has the capital, interest and skill to join us.

We try to identify people and organizations that will understand the importance of this mission to build gender-diverse management teams, which we believe produce better results. Our team of investors is made up of both men and women - about 20 percent are men. We believe in gender diversity so we have to walk the walk, and are thrilled we have as many active men as we do. They are activists like the rest of us.

IE: Value for investors may not always coincide with changing the world. How do you balance that?

LM: It hasn't been a conflict at all. If we give these companies an opportunity to get funding and prove what they can do, they will produce great investment results.

The world economy is going to be a better place if women have the opportunity to grow large enterprises. Their work leads to substantial job creation, and in many cases has great impact. Some 20 percent of companies we've invested in are in sciences - one, for example, is researching drug treatment that could possibly cure Alzheimer's. If



Loretta McCarthy, Managing Partner

these women hadn't gotten funding, where would we be?

IE: What advice would you give to women entrepreneurs who face resistance, or even sexism, on the funding front?

LM: It is true that many of the rooms these women walk into will be mainly filled with men, but that doesn't mean they have no opportunity to get the funding. The content of the plan and how they present themselves and their ideas will often break through. They shouldn't feel discouraged or immediately assume bias.

This is a good time as a woman to start a business and seek funding. The world is tuned into the fact that if they're not listening to women-led businesses, they're missing out on great opportunities.

SOURCE: <http://www.huffingtonpost.com>

What Collateral Can I Use to Get a Loan?

By Tyler Heaps

When you approach a small business loan lender for financing, the lender's first consideration is your ability to pay back the loan. One of the methods they use to ensure repayment is to ask you for some type of collateral.

The lender gains ownership of your collateral if you default on payment, whether you pledge your car, house, or equipment. Since it gives the lender peace of mind, collateral is an important means for people with less than stellar credit to be able to qualify for a small business loan.

Home Equity

Home equity financing can be a good technique to tap into some extra monies for the startup of your business if you own a home and are having difficulty securing a traditional loan. Be warned, however, you most likely will only be able to take out a small portion of the equity that you have accrued on your home because of the strict debt-to-income ratios that most financiers follow.

401k

A 401k can provide a new business owner with startup capital, but these contribution plans have potential tax consequences and major limitations. Most plans allow the contributor to take out a loan at a prime interest rate, plus one or two points. You can also invest monies from an eligible retirement account into a franchise or small business without getting a loan or taking a taxable distribution, through an arrangement called Rollovers for Business Startups.

Commercial Properties

If you wish to buy a property, you can use that very property as collateral. On the other hand, you can borrow against a commercial property you already own to fund other projects. Banks tend to lend less against commercial property since it is considered a less secure investment than residential property. Banks usually lend up to 50 percent of the value of commercial property.

Equipment

Small Business Loan Equipment Getting a small business equipment loan could be a clever

economic move when you need tools and machinery for your venture. You already have a basic indication of how an equipment loan works if you've ever had a vehicle loan. You probably won't have to offer further collateral, since the equipment is used to secure your loan.

Automobiles

You can use your vehicle as collateral if you own it outright. You might have enough equity if you still owe on it, bearing in mind that the total amount owed should be less than its value. Estimate your car's value using the Kelly Blue Book,

Continued on page 9



California Sub-Bid Request Ads

Brosamer & Wall, Inc. and Bay Cities Paving & Grading A Joint Venture



BROSAMER & WALL, INC.

An Equal Opportunity Employer
is requesting quotations from all qualified
SBE & DBE

sub-contractors and/or material suppliers for the following project:

BALFOUR INTERCHANGE PROJECT CCTA Contract No. 427

Brentwood California

Owner: Contra Costa Transportation Authority

Bid Date: September 26, 2016 @ 2:00 PM

General Work Description:

Construct one concrete box girder bridge and two pre-cast prestressed wide flange girder bridges, retaining walls, roadway pavement, drainage systems, sewer and waterline work and electrical work.

Please contact Robert Rosas @ rrosas@brosamerwall.com to view plans and specifications or they can be downloaded at:

https://www.dropbox.com/sh/62s4a60d2d8qvkj/AADRYs8eYyRwqeiwRHH6_2CJa?dl=0

Requirements: Brosamer & Wall, Inc. and Bay Cities Paving and Grading A Joint Venture, will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. and Bay Cities Paving and Grading A Joint Venture is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining insurance, bonding, equipment, materials and/or supplies please call (925) 932-7900.

Plans and specifications can be viewed online or at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596. Brosamer & Wall, Inc. and Bay Cities Paving and Grading A Joint Venture, intends to work cooperatively with all qualified firms seeking work on this project. We are an equal opportunity employer and will work with any interested subcontractor to identify opportunities to break items into economically feasible packages. AN EQUAL OPPORTUNITY EMPLOYER.



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Contact: Jason Martin • An Equal Opportunity Employer

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Place HMA, replace guard rail & pull boxes, polyester bridge overlay
Hwy 51 & 160, Sacramento
Caltrans #03-OH11U4**

BID DATE: September 20, 2016 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Traffic Plastic Drum, Portable Changeable Message Sign, WPCP, Treated Wood Waste, Public Safety Plan, Rapid Setting Concrete (Patch), Cold Plane AC, Polyester Concrete Overlay, Clearing & Grubbing, Develop Water Supply, Roadway Excavation (Type Z-2, Aerially Deposited Lead), Shoulder Backing, Imported Borrow, Compost, Crack Treatment, AC Dike, Tack Coat, Drill & Bond Dowel, Spall Repair, Individual Slab Replacement, Joint Seal, Grinding, Structural Concrete, Minor Concrete, Paving Notch Extension, Roadside Signs, Delineator, Object Marker, Midwest Guardrail System, Vegetation Control, Single Thrie Beam Barrier, Modular Glare Screen, Transition Railing, End Cap, Striping & Marking, Pavement Marker, Electrical and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

McCarthy Building Companies, Inc.

Seeking DBE Subcontractors and Suppliers for:

**METROLINK PARKING STRUCTURE at the ORANGE TRANSPORTATION CENTER
HARD BID STRUCTURE
130 N. LEMON STREET, ORANGE CA**

**Proposals and Scope Due: Friday September 16, 2016 before 3:00 pm
Subcontractor Final Pricing Due: Monday September 19, 2016 before 11:00 am**

McCarthy Building Companies is requesting bid proposals from qualified subcontractors and suppliers.

This project includes a new parking structure and associated site work. Major trades include Shoring, Demolition & Earthwork, Site Utilities, Site Concrete, Landscaping, Reinforcing & PT, Masonry, Miscellaneous Metals, Waterproofing, Sheetmetal, Glazing, Painting, Elevators, Fire Protection, Plumbing, HVAC, and Electrical.

Please include your bonding company information and bond rate along with your company's EMR for the last 3 years. This is a Prevailing Wage job. Also note that the project will comply with Buy America requirements.

Please hold your bid for 120 days.

Bidding Documents: The bidding documents can be viewed and downloaded now at the McCarthy Box webpage: <https://mbc.box.com/s/unh5j5w894esm6dxmbus1cln7ulftt>

Proposals: Proposals are to be directed to Brent Newby, bnewby@mccarthy.com

Please do not contact the owners or their consultants directly. Failure to follow this requirement may disqualify your proposal.

We are looking forward to receiving your proposal and encourage you to contact us with any questions or comments.

* - This is a Prevailing Wage Project.

* - A 100% Performance and Payment Bond from an admitted surety will be required upon award of contract for all trades.

* - McCarthy is an equal opportunity employer and encourages qualified Small Business and Minority Business participation.

Please contact us if you have any questions regarding project specifics:

McCarthy Building Companies, Inc.

Brent Newby, Preconstruction Director • E-Mail: bnewby@mccarthy.com

20401 SW Birch Street, Newport Beach, CA 92660

Phone: (949) 851-8383 • Fax: (949) 756-6841

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SBE Subcontractor/Supplier Bids Requested For:

Permanente Creek Flood Protection Project

McKelvey Park Detention Basin

Santa Clara Valley Water District

Project No. 26244001

Contract No. C0616

Bid Date: October 12, 2016 until 2PM

Fax all quotes to 510-777-5099

Requesting certified SBE Subcontractor and Supplier Quotes on:

SUBCONTRACTORS: Architectural, Barrier Rail, Bridge Rail – Concrete, Clear & Grub, Concrete Building, Demolition, Earthwork, Electrical, Environmental, Erosion Control, Fencing, Flatwork, Grinding Concrete, Joint Seal, Landscape, Masonry, Mechanical, Paving, CIDH Piles, Rebar, Roofing, Shoring, Shotcrete, Signs, Stripes/Markers, Traffic Control, Trucking, Utility Work

SUPPLIERS: Aggregate, Architectural Items, Doors, Fabric, Lumber, Mechanical Equipment, Misc. Metals, Odds & Sods, Sheet Pile, Pipes (Copper Stainless, H-Pile, PVC, Steel), Precast Utility, Pumps, Ready Mix, Steel Fab, Trashracks, Trench Shoring, Utility Pipes (CMP, CSP, Plastic, Plate, DIP, Steel, VCP, RCP), Valves & Fittings

Plans and specifications are available on the owner's website at <http://www.valleywater.org/Programs/Construction.aspx>. Plans and specifications are also available for viewing by appointment only at Shimmick Construction's Office: 8201 Edgewater Drive, Suite 202, Oakland, CA 94621.

Subcontractors and Suppliers interested in this project may contact Aron Oshio by phone at (510) 777-5000 or by email at aoshio@shimmick.com.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

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CONTACT: _____

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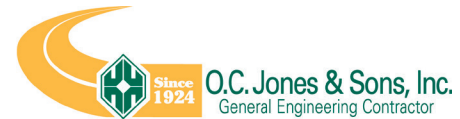
THURSDAY _____ FRIDAY _____

www.sbeinc.com: Beginning _____

PUBLICATION INFO: Reserve space by 3 p.m. the day preceding publication date. Late ads subject to a 25% late fee.

STANDARD SIZE: AD MEASURES 2.5" X 4", company logo may be included with 2.5" X 4" ad or larger.

Sub-Bid Request Ads



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Contact: Jean Sicard • An Equal Opportunity Employer

REQUEST FOR SBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Richmond-San Rafael Bridge Access
Improvement Project
Bay Area Toll Authority BATA-013
BID DATE: October 4, 2016 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Shuttle Service, Construction Area Signs, Traffic Control System, Type III Barricade, Flashing Beacon, Portable Changeable Message Sign, Temporary Crash Cushion, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Temporary Fencing, Sweeping, Treated Wood Waste, Public Safety Plan, Protection Systems, Abandon Culvert, Abandon Inlet, Abandon Manhole, Adjust Utilities, Cold Plane AC, Refinish Bridge Deck, Polyester Concrete Overlay, Cap Inlet, Sand Backfill, Clearing & Grubbing, Develop Water Supply, Roadway Excavation (Type Z-2 Aerially Deposited Lead), Structure Excavation, Structure Excavation (Type Z-2 Aerially Deposited Lead), Structure Backfill, Embankment, Rock Blanket, Planting & Irrigation, Erosion Control, Hydroseed, Compost, Lean Concrete Base, AC Dike, Rumble Strip, Tack Coat, Drill and Bond Dowel, Soil Nail, Furnish Piling, CIDH Concrete Pile, Structural Concrete-Bridge, Structural Concrete-Retaining Wall, Structural Concrete-Box Culvert, Minor Concrete (Minor Structure), Architectural Treatment, Bar Reinforcing Steel, Structural Shotcrete, Furnish Structural Steel (Bridge), Erect Structural Steel (Bridge), Signs and Sign Structures, Timber Retaining Wall, Prepare and Paint Postmile Markings, Underground, Geocomposite Drain, Rock Slope Protection, Gabion, Minor Concrete, Misc. Iron & Steel, Steel Bollard, Misc. Metal, Fencing, Turnpike Grade Curb System, Delineator, Object Marker, Midwest Guardrail System, Railings, Pedestrian Barricade, End Cap, Concrete Barrier, Alternative In-Line Terminal System, Bridge Rail, Striping & Marking, Pavement Marker, Electrical, Demolition and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage SBE Participation. Plans & Specs are available for viewing at our office.



ENVIRONMENTAL CONTRACTORS, INC.

CAL LIC. NO. 723241
11555 Dublin Boulevard • Dublin, CA 94568-2909
Phone: (925) 803-4333 • FAX: (925) 803-4334
Estimator: Keith Donahue
kdonahue@pacificstates.net

Pacific States Environmental Contractors, Inc. (PSEC) is preparing a bid as a Prime Contractor for the project listed below:

**South Reservoir Replacement
Specification 2075**

Owner: EBMUD - 375 11th Street, Oakland, CA 94607

BID DATE: October 12, 2016 @ 1:30 PM

We hereby encourage responsible participation of White Men, White Women, Ethnic Minorities (Men and Women) and solicit their subcontractor or materials and/or suppliers and trucking quotation for the following types of work including but not limited to: Concrete, Fencing, Landscaping, Irrigation and Underground Utilities

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies for this project.

This will be a PREVAILING WAGE JOB.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA, or may be downloaded from the District's website at (<http://www.ebmud.com/current-construction-bids>)

PSEC is willing to breakout any portion of work to encourage White Men, White Women, Ethnic Minorities (Men and Women) and solicit their subcontractor or materials and/or suppliers and trucking quotations as well as increase the expectations of meeting the DBE goal. If you require any assistance, please contact the Estimator Keith Donahue email him at kdonahue@pacificstates.net or call (925) 803-4333. Bids may be faxed to us at (925) 803-4334. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html. We are an equal opportunity employer.

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DESILVA GATES

CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909

(925) 829-9220 / FAX (925) 803-4263

Estimator: VICTOR LE

Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

BALFOUR INTERCHANGE PROJECT

On Route 4 in Contra Costa County in the City of Brentwood from 1.1 Miles North of Balfour Road to 0.6 Miles South of Balfour Road
CCTA Contract No. 427,
Caltrans Contract No. 04-4H1604

OWNER:

CONTRA COSTA TRANSPORTATION AUTHORITY
2999 Oak Road, Suite 110, Walnut Creek, CA 94597

BID DATE: September 26, 2016 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises for the following types of work and supplies/materials including but not limited to:

AC DIKE, BRIDGE, CLEARING AND GRUBBING/DEMOLITION, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, CRASH CUSHION, ELECTRICAL, EROSION CONTROL, FENCING, IRRIGATION, LANDSCAPING, LEAD COMPLIANCE PLAN, LEAN CONCRETE BASE, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, RUMBLE STRIP, SIGN STRUCTURE, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, IMPORTED BORROW, CLASS 2 AGGREGATE BASE MATERIAL, CLASS 4 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

DESILVA GATES

CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909

(925) 829-9220 / FAX (925) 803-4263

Estimator: STEVE LIPPIS

Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS CONTRACT NO. 03-4F0604 ROUTE 5 IN GLENN COUNTY IN AND NEAR WILLIAMS FROM THE COLUSA COUNTY LINE TO 0.2 MILE NORTH OF COUNTY ROAD 28, Federal Aid Project ACNH-0057(098), DBE Goal Assigned is 8%

OWNER:

STATE OF CALIFORNIA –
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

****REVISED******BID DATE: SEPTEMBER 22nd, 2016 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC Dike, Barrier Rail Sub, Clearing and Grubbing/Demolition, Construction Area Sign, Crash Cushion, Electrical, Erosion Control, MBGR, Minor Concrete, Minor Concrete Structure, Pavement Milling, Roadside Signs, Rumble Strip, Striping, Survey/Staking, SWPPP/Water Pollution Control Plan Prepare, Trucking, Water Trucks, Street Sweeping, Hot Mix Asphalt (Type A) Material, Rubberized HMA (Open Grade) Material, Rubberized HMA (Gap Grade) Material.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Steve Lippis. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

DESILVA GATES

CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909

(925) 829-9220 / FAX (925) 803-4263

Estimator: Steve Lippis

Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

FOR CONSTRUCTION ON STATE HIGHWAY IN SACRAMENTO COUNTY IN SACRAMENTO FROM AMERICAN RIVER BRIDGE TO 0.3 MILE NORTH OF ARDEN WAY UNDERCROSSING IN DISTRICT 03 ON ROUTE 51,160 CONTRACT NO. 03-OH11U4, FEDERAL AID PROJECT ACNH-P160(025) DISADVANTAGED BUSINESS ENTERPRISE GOAL ASSIGNED IS 8%

**OWNER: STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION**

1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: September 20th, 2016 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

Bridge, Bridge Deck Resurfacing, Clearing & Grubbing, Cold Plane, Construction Area Signs, Crack Treatment, Crash Cushions, Electrical, Erosion Control, Grind PCC Pavement, Guardrail, HMA Dike, Minor Concrete, Minor Concrete Structures, PCC Paving, Roadside Signs, Sign Structures, Striping and Pavement Markers, WPCP Prep, Vegetation Control Concrete, Trucking, Sweeping, Water Trucks, Erosion Control Materials, Imported Borrow Material, Shoulder Backing Material, Aggregate Base Material, HMA Material, RHMA Material and Tack Coat Material.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Steve Lippis. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

Blois Construction Co., Inc.

3201 Sturgis Road • Oxnard, CA 93030
Phone: 805-656-1432 • 805-485-0338

REQUESTING BIDS FROM DBE/MBE/
WBE/SBE/DVBE/OBE
Subcontractors and Vendors

**Project: Pleasant Valley Rd/Sturgis Rd
Intersection Improvements, Oxnard, CA
Project # RD16-07, Project 50501**

Owner: City of Ventura**Bid Date: 10/04/2016 @ 2:00 PM**

Blois Construction, Inc. is bidding above reference project as a Prime Contractor. We are seeking bids from Local DBE/MBE/WBE/SBE/DVBE and Other subcontractors and suppliers for the following:

**TRUCKING/HAULING - TRAFFIC CONTROL
- CONSTRUCTION AREA SIGNS - GUARD-
RAIL INSTALLATION - STRIPING - SIGNAL
INSTALLATION - CONCRETE/CEMENT -
MICROSURFACING**

Please provide scope letters 2 days prior to bid and quotes 1 day prior to bid due date. Please include any certification you may have. Items can be broken down and delivery schedules can be accommodated to allow for maximum participation. Blois is signatory to the Laborers and Operating Engineers. Blois will provide assistance in Bonding, Line of Credit, Insurance, Equipment, Supplies, and Materials if necessary to qualified subcontractors. Blois intends to work cooperatively with all qualified firms seeking work on this project and does not discriminate on race, gender, ethnicity, religion or sex of respondents.

For plans and specifications, contact
Crissy Cabrera at Blois Construction for
assistance or viewing by calling 805-656-1432 or
email bidinfo@bloisconstruction.com



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Architectural Style

George Fuller, Father Of Skyscraper, Lifted Cities



George A. Fuller

George A. Fuller (1851 – December 14, 1900) was an architect often credited as being the “inventor” of modern skyscrapers and the modern contracting system.

Early life and career

Fuller was born in Templeton, Massachusetts, near Worcester. After graduating from Andover College, he took a course in architecture at the Boston School of Technology and then started in the office of his uncle, J.E. Fuller, an architect in Worcester, Massachusetts. Fuller soon entered the office of Peabody & Stearns – a firm which specialized in building mansions for the rich in Newport, Rhode Island – where he soon developed a strong interest in the details of erecting a building, and was particularly interested in “skyscrapers”, the name recently given to the tall buildings than had been made possible by Elisha Otis’ invention of the safety elevator. Through Fuller’s hard work and diligence, at the age of twenty-five he was made a partner and placed in charge of Peabody & Stearns’ New York office.

In New York, Fuller’s design for a new club house for the Union League Club of New York, a Queen Anne mansion for the site at the corner of Fifth Avenue and 39th Street, won over eight other designs, including those submitted by noted architects Richard Morris Hunt and Charles McKim and William Mead. Fuller also designed the United Bank Building, a nine-story building at Wall Street and Broadway, although he left Peabody & Stearns shortly after construction began, having spent four years there.

George A. Fuller Company

Fuller moved to Chicago, the locus of much of the skyscraper construction in the United States at the time, where he formed a partnership with C. Everett Clark, another architect from Massachusetts, which lasted only two years. He then raised \$50,000 and set up the George A. Fuller Company in 1882. Fuller’s new firm was different from the many architecture firms of the time, in that it intended to handle all aspects of building construction

except for the design of the building, which would come from outside architects. In this way, Fuller created the modern concept of the general contractor.

One of the new firm’s first jobs was the Chicago Opera House, designed by Henry Ives Cobb and Charles S. Frost. In this building, Fuller, who was a proponent of using steel in building construction, utilized it for the floor beams, a decision which subjected him to criticism from the architectural community, which was wary of using steel and unsure of its long-term properties.

Very little is really known today of the properties of steel ... and though events point strongly to [it] becoming the metal of the future, there exists among many reasonable conservative men, a wide and well-grounded distrust of its use in the higher engineer or architectural structures, on account of its mysterious behavior, and frequent erratic and inexplicable failures.

Fuller’s firm built the Tacoma Building in Chicago designed by Holabird & Roche and completed in 1889, which was the first skyscraper with non load bearing curtain walls. By using Bessemer steel beams, Fuller created steel cages that supported all the building’s weight.

Fuller’s firm also built the Rookery Building (1888, Burnham and Root), the Rand McNally Building (1890, Burnham & Root), the Pontiac Building (1891, Holabird & Roche) and the Monadnock Building (1891, Burnham & Root; 1893, Holabird & Roche) in Chicago, and the New York Times Building (1889, George B. Post) in New York City. The Fuller Company was also intensely involved in the building of the Chicago World’s Fair of 1893, the Columbian Exposition, in which a temporary “White City on the Lake” was constructed under the supervision of Daniel Burnham.

With the success of his firm, Fuller became a multimillionaire, and his wife and daughters entered Chicago society. He commissioned Charles P. Post to design a home on Drexel Boulevard on the South Side of Chicago, and Post created a Queen Anne style mansion. His daughter, Allon, married Harry S. Black in 1894, and Fuller took him into the company as vice president, despite the fact that Black was neither an architect nor an engineer.

In 1892, New York City altered its building regulations to allow skeleton construction and curtain walls, in which the load created by the building was carried by the internal skeleton and not by the exterior wall, a construction method which had been allowed under the Chicago building code for years. This change prompted Fuller to open an office in New York in 1896, and soon the company had contracts in Boston, Pittsburgh, St. Louis and Baltimore, as well as in Chicago and New York.

Death

Fuller died suddenly on December 14, 1900 from amyotrophic lateral sclerosis, leaving a \$3 million estate. His tomb at Oak Woods Cemetery in Chicago, designed by New York architect Bruce Price, is one of the largest in the cemetery.

The Fuller Company after Fuller

Following the death of Fuller, Harry S. Black, Fuller’s son-in-law, took over as president of the Fuller Company and aggressively

expanded its capitalization and operations, merging it with smaller companies, and bringing on to the company’s board of directors such men as Henry Morgenthau, Sr., former New York City mayor – and Tammany Hall man – Hugh J. Grant, and banker James Stillman and creating what became known as the “skyscraper trust”. In 1902, he took the company public, listing it on the New York Stock Exchange, and then put together a merger with Alliance and New York Realty to create a new \$66 million company, the United States Realty and Construction Company; the Fuller Company – which by then had offices in New York, Chicago, Boston, Baltimore, Philadelphia, Washington DC, and Pittsburgh – would remain an independent company under the umbrella of the new entity.

Black announced:

The new company will undoubtedly enter foreign fields, with the view of introducing steel construction in cities like London, Paris and Berlin. Its relations will be very close to the United States Steel Corporation, and naturally, as we will be the largest consumers of structural steel in the world, our terms as to price and delivery will be most favorable.

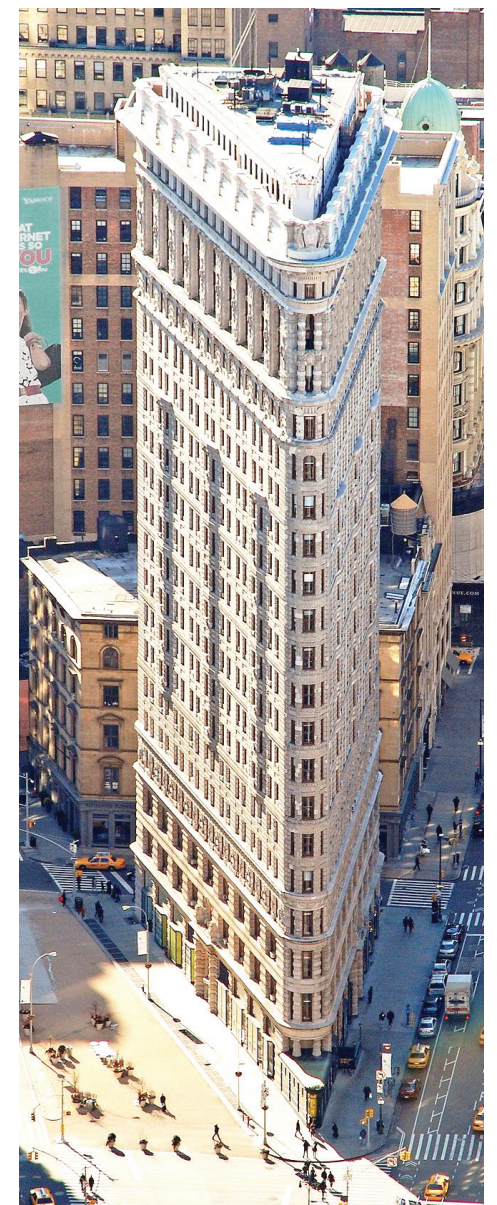
Indeed, Black had constructed the new company’s board of directors with an eye for its need for steel and rail transport. It included Charles Schwab of U.S. Steel, Cornelius Vanderbilt, Charles Tweed of Southern Pacific, Charles Francis Adams, former head of Union Pacific, and representatives from J.P. Morgan and the Mutual Life Insurance Company. Since Black had put together U.S. Realty, he naturally expected to be named the company’s president, but the board passed over him and selected Bradish Johnson, president of New York Realty, one of the firms folded into the new conglomerate.

U.S. Realty’s stock never performed as expected, although the members of the board did receive substantial salaries and large dividends on the stock they owned, even as the company was underperforming. When the Fuller Company was implicated in the corruption of the building trades union leader, Samuel Parks, its stock fell. Board members dumped their stock and left the company, but Fuller was buying up stock at the same time. He took control of the company, naming a new board which made Black president.

Among the many buildings constructed by the Fuller Company under Black were the Pennsylvania Station, the Flatiron Building, R.H. Macy’s flagship store on Broadway and 34th Street, lauded at the time as the biggest store in the world, the New York Times Building in Times Square, the Plaza Hotel on Grand Army Plaza and Central Park South and the Savoy-Plaza Hotel across Fifth Avenue, the biggest hotel in the world at the time, designed by McKim, Mead & White, and demolished in 1964. In Chicago, Fuller built the Stevens Hotel, designed by Holabird & Roche.

The Fuller Company was liquidated and sold in 1970.

SOURCE: en.wikipedia.org



Flatiron Building (formerly the Fuller Building), Manhattan, New York.



The Freedom Tower in downtown Miami as of September 2010.

California Sub-Bid Request Ads



Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com

Requests sub-bids from qualified California Unified Certification Program (CUCP) OR U.S. DOT certified Disadvantaged Business Enterprise (DBE), Subcontractors, Consultants, and/or Suppliers seeking to participate in the Port of Stockton, Navy Drive Bridge Replacement Project in Stockton, CA.

<http://www.dot.ca.gov/obeo/index.html>

Subcontractors and Suppliers for the following project:

Navy Drive Bridge Replacement Project

Contract No. 03-16-01

Federal-Aid Project No. BRLS 6349(002)

Owner: Port of Stockton

Bid Date: September 21, 2016 at 3:00 P.M.

Disadvantaged Business Enterprises (DBEs)

wanted for the following scopes, including, but not limited to:

AC Paving, Aggregates, Clear and Grub, Structural Concrete, Minor Concrete, Concrete Barriers, Concrete Supply, Concrete Reinforcement Supply & Install, Precast Concrete, Cast in Place Concrete, Demolition, Erosion Control, Fencing, Ground Improvement, Joint Sealant, Lead Abatement, Lighting, Metals, Painting and Coating, Pavement Markings, Pipe & Gate Supply, Street Sweeping, SWPPP, Structural Steel, Signage, Traffic Control, Trucking & Hauling, Water Truck.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested certified, DBE suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due September 9, 2016 and Quotes

NO LATER THAN September 13, 2016 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

Davis-Bacon Act and Prevailing Wages apply.

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DIR # 100001147



Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com

Requests quotes/bids from qualified Subcontractor, Service Providers, Consultants, and/or Suppliers seeking to participate in the City of Vacaville, Easterly Wastewater Treatment Plant Tertiary Project in Vacaville, CA.

<http://www.epa.gov> / <http://www.sba.gov> / www.californiaucp.org

Subcontractors and Suppliers for the following project:

Easterly Wastewater Treatment Plant Tertiary Project

Project No. 850082

Owner: City of Vacaville

Bid Date: October 11, 2016 @ 2:00 P.M.

Disadvantaged Business Enterprises (DBEs)

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses wanted for the following scopes, including, but not limited to:

Aggregates, Asphalt Paving, Concrete, Concrete Pumping, Concrete Supply, Concrete Reinforcement Supply & Install, Minor Concrete, Clear & Grub, Canopies, Demolition, Electrical, Earthwork, Finishes, Fire Alarm & Protection System, Geotextiles, HVAC, Joint Sealant, Lime Stabilization, Masonry, Metals, Metal Building Systems, Overhead Doors, Paintings & Coatings, Piping & Valves, Structural Steel, Signage, Street Sweeping, SWPPP, Trucking & Hauling, Water Truck.

Bonding, insurance, and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested CUCP, MBE, SBE, SBRA, LSAF or HUB Certified DBE business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due October 7, 2016 and Quotes

NO LATER THAN October 10, 2016 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid.

Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company to be able to receive bidding information, Plans and Specifications

Performance and Payment Bonds may be required for Subcontractors and Supply Bond for Suppliers on this project.

Clean Water State Revolving Fund (CWSRF) Provisions apply Davis-Bacon Act applies

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DIR # 100001147



Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com

Requests quotes/bids from qualified Subcontractor, Service Providers, Consultants, and/or Suppliers seeking to participate in the City of Colusa, Wastewater Treatment Plant (WWTP) 2016 Improvements Project 1 in Colusa, CA.

<http://www.epa.gov> / <http://www.sba.gov> / www.californiaucp.org

Subcontractors and Suppliers for the following project:

Wastewater Treatment Plant 2016 Improvements Project 1

Project No. 2017-001

Owner: City of Colusa

Bid Date: October 4, 2016 @ 3:00 P.M.

Disadvantaged Business Enterprises (DBEs)

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses wanted for the following scopes, including, but not limited to:

Aggregates, Rip Rap, Asphalt Paving, Concrete, Concrete Pumping, Concrete Supply, Concrete Reinforcement Supply & Install, Precast Concrete, Pre-Cast Building, Concrete Saw-Cutting, Clear & Grub, Conveying System, Grouting, Hydroseeding, Dewatering, Demolition, Access Doors & Windows, Electrical, Earthwork, Equipment, Erosion Control, Geotextiles, FRP Fabrications, Masonry, Metals, Paintings & Coatings, Piping & Valves, Structural Steel, Shoring, Signage, Street Sweeping, SWPPP, Thermal & Moisture Protection, Trucking & Hauling, Water Truck.

Bonding, insurance, and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested CUCP, MBE, SBE, SBRA, LSAF or HUB Certified DBE business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due September 23, 2016 and Quotes

NO LATER THAN September 27, 2016 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid.

Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company to be able to receive bidding information, Plans and Specifications

Performance and Payment Bonds may be required for Subcontractors and Supply Bond for Suppliers on this project.

Clean Water State Revolving Fund (CWSRF) Provisions apply

Buy American Iron & Steel (AIS) requirements apply

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DIR # 100001147



Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com

Requests sub-bids from qualified California Unified Certification Program (CUCP) certified

Disadvantaged Business Enterprise (DBE), Subcontractors, Consultants, and/or Suppliers seeking to participate in the Caltrans, Construction on State Highway in El Dorado County Near Coloma from 0.1 Mile East of Marshall Road to 0.3 Mile East of Lotus Road Bridge Replacement Project in El Dorado County, CA.

<http://www.dot.ca.gov/obeo/index.html>

Subcontractors and Suppliers for the following project:

Construction on State Highway in El Dorado County Near Coloma from 0.1 Mile East of Marshall Road to 0.3 Mile East of Lotus Road Project Contract No. 03-0F3104

Owner: Caltrans

Bid Date: September 28, 2016 at 2:00 P.M.

Disadvantaged Business Enterprises (DBEs)

wanted for the following scopes, including, but not limited to:

AC Milling, AC Paving, Aggregates Supply & Install, Biologist, Minor Concrete, CIDH, Concrete Supply, Concrete Reinforcement, Precast Concrete, Prestressing Concrete, Concrete Pumping, Demolition, Earthwork, Erosion Control, Electrical, Fencing, Hazardous Materials Abatement, Joint Sealant, Metals, Painting and Coating, Pavement Markings, Pipe Supply, Piling, Street Sweeping, SWPPP, Structural Steel, Signage, Soil Nail Wall, Shotcrete, Tree Removal, Traffic Control, Trucking & Hauling, Utilities, Water Blasting, Water Truck, Welding

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested certified, DBE suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due September 23, 2016 and Quotes

NO LATER THAN September 27, 2016 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

Prevailing Wages apply.

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DIR # 100001147

SYBLON REID

P.O. BOX 100 • Folsom, CA 95763
Phone: (916) 351-0457 • Fax: (916) 351-1674
Contact: Karen Reichenberger

Sub-Bids Requested From MBE, WBE, DBE, DVBE, SB, SDB, WOSB, HubZONE SB, Service DVOB Subcontractors & Suppliers for:

City of Colusa WWTP 2016 Improvements Project 1

Location: City of Colusa

Bid Date: September 28, 2016 @ 3:00PM

Trades Solicited:

Demolition, Utility Vaults/Catch Basins, Pipe, Instrumentation, Pumps, Dewatering, Concrete Saw Cutting, Sealing & Coating, Davit Crane, Doors, frames, hardware, SWPPP, Mortar & Grout, Painting, Mechanical, Trucking, AC Paving, Structural Steel, Aeration Equipment, Concrete Masonry Units, Rip-rap, Concrete Pumping, Sluice, Slide, Flap gates, Geomembrane Lining System, Filter Fabric, Misc Metal, Electrical

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions

Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project.

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\$250.00

Call for more information
800-800-8534

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- Utilize SBE Bid services
- Utilize business resources



Public Legal Notices



**CITY & COUNTY OF SAN FRANCISCO
DEPARTMENT OF PUBLIC WORKS**

**Contract No. 2478J (ID No. FCE15080)
EDDY / ELLIS TWO-WAY CONTRACT
[FEDERAL AID PROJECT NO.
CML-6328(071)]**

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on September 28, 2016**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfpublishworks.org/biddocs. Please visit the Contracts, Bids and Payments webpage at www.sfpublishworks.org for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is located at various intersections along Eddy and Ellis Streets and consists of traffic / pedestrian countdown signal upgrades and modifications, pavement renovation, curb ramp / bulb out construction, drainage work, traffic routing, all associated work. The time allowed for completion is 180 consecutive calendar days. The Engineer's estimate is approximately \$625,000. For more information, contact the Project Manager, Steven Lee at 415-558-5226.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items With Unit Prices basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bidders are advised that this is a federal-aid project subject to equal employment opportunity provisions and Caltrans Race-Conscious Disadvantaged Business Enterprise (DBE) program. CMD Bid Discount is not applicable to this Contract. The DBE participation goal is **25%**. Only Caltrans certifications can be used to calculate the DBE participation. Call Selormey Dzikunu at 415-554-8369 for details.

A pre-bid conference will be held on September 15, 2016; 11:00 a.m., at 30 Van Ness Ave, 5th Flr.

Contractor shall perform not less than 30 percent of the original contract work with the Contractor's own organization.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" or "C-10" license required at time of award.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Executive Director of Municipal Transportation Agency recommends the contract for award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations and the Federal General Prevailing Wage Determinations of the Secretary of Labor under the Copeland Act. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

9/15/16
CNS-2922470#
SMALL BUSINESS EXCHANGE



**CITY & COUNTY OF SAN FRANCISCO
DEPARTMENT OF PUBLIC WORKS**

**Contract No. 2696J (ID No.FCE16114)
URBANO DRIVE PAVEMENT RENOVATION
AND SEWER REPLACEMENT**

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on October 5, 2016**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfpublishworks.org/biddocs. Please visit the Contracts, Bids and Payments webpage at www.sfpublishworks.org for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is located along various streets that intersect with Urbano Drive in San Francisco, California and consists of pavement renovation, sewer replacement, traffic routing, and all associated work. The time allowed for completion is 365 consecutive calendar days. The Engineer's estimate is approximately \$7,770,000. For more information, contact the Project Manager, Ramon Kong at 415-554-8280.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for **Partnering Level 2**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items With Unit Prices basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is **25%**. Call Selormey Dzikunu at 415-554-8369 for details. In accordance with Administra-

tive Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on September 19, 2016; 9:30 a.m., at 1680 Mission Street, 3rd Flr.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

9/15/16
CNS-2923652#
SMALL BUSINESS EXCHANGE

What Collateral Can I Use to Get a Loan?

Continued from page 3

and compare this to your payoff amount. Before offering your car as collateral, you should check with your lender to ensure that the terms of the small business loan you're seeking will allow this.

Accounts Receivable and Purchase Orders

Asset-based loans are a class of liabilities based on receivables and inventory, which are used as collateral. Asset-based lenders will give you a small business loan backed by 100-125 percent of the value of your receivables. The key is to find lenders willing to offer lines of credit to younger companies. Lendio makes this easy by matching businesses to the right type of lender on its platform: www.lendio.com

If your business receives a large purchase order but you don't have enough money to fulfill it, you can use purchase order financing. This solu-

tion allows you to finance production using your purchase order as collateral. Since this type of financing is not a loan in the conventional sense, companies that would not otherwise qualify for a short-term loan can take advantage of it.

Credit Card Transactions and Deposits

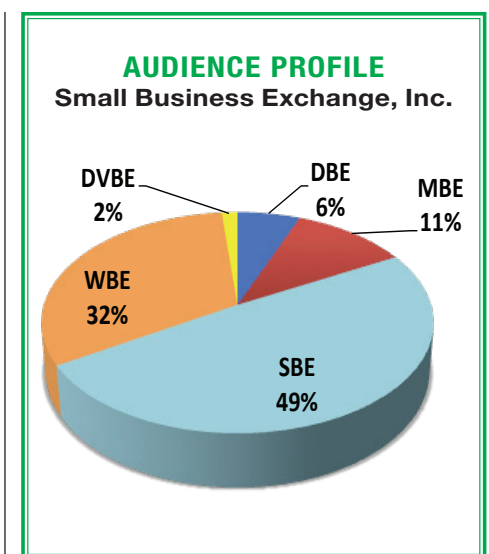
Small businesses can also use merchant cash advances, where a company trades a portion of its credit card sales for a lump sum loan. There is no personal guarantee with this type of payment: it applies to your company only, and it will not affect your personal credit score if for some reason you cannot repay the loan. This is a very flexible form of financing but beware, as the interest rates can be very high.

Another fast, simple way to obtain financing is with a revenue-based loan. No collateral is needed

and there are no credit requirements because this type of loan is centered solely on the amount of money your company is depositing into its business account every month. Generally, borrowers can have access to funds the same day, regardless of credit: a very appealing option to startup businesses.

Alternative lending has filled an opening left by risk-averse banks. Some companies are too discouraged to even apply to traditional lenders. The alternative lenders have opened prospects for small companies by incorporating technology to make small-business lending cheaper and more efficient. Lendio is doing its part by making the process more transparent and efficient on its web-based platform. If you're in the market for alternative funding, visit Lendio and check out your options today.

SOURCE: www.lendio.com



Fictitious Business Name Statement

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0372410-00

Fictitious Business Name(s):
11th State Custom Clothiers
Address
**550 Montgomery Street, Basement Level,
San Francisco, CA 94111**
Full Name of Registrant #1
Catherine Conway, LLC (CA)
Address of Registrant #1
2240 Fillmore Street #4, San Francisco, CA 94115

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/31/2016**

Signed: **Catherine Conway**

This statement was filed with the County Clerk of San Francisco County on **8/31/16**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin
Deputy County Clerk
8/31/16**

9/8/16 + 9/15/16 + 9/22/16 + 9/29/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0372553-00

Fictitious Business Name(s):
Brightday
Address
239 Broderick Street, San Francisco, CA 94117
Full Name of Registrant #1
Brightday Technologies, Inc. (CA)
Address of Registrant #1
239 Broderick Street, San Francisco, CA 94117

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **9/9/2016**

Signed: **Richard Gray**

This statement was filed with the County Clerk of San Francisco County on **9/9/2016**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin
Deputy County Clerk
9/9/16**

9/15/16 + 9/22/16 + 9/29/16 + 10/6/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0372202-00

Fictitious Business Name(s):
Bryan Isaac
Address
1714 Stockton Street, Suite 300-488, San Francisco, CA 94133
Full Name of Registrant #1
Bryan Schild
Address of Registrant #1
33 Edith Street, San Francisco, CA 94133

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/3/16**

Signed: **Bryan Schild**

This statement was filed with the County Clerk of San Francisco County on **8/17/16**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim
Deputy County Clerk
8/17/2016**

9/15/16 + 9/22/16 + 9/29/16 + 10/6/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0372056-00

Fictitious Business Name(s):
Ciao Transport Services
Address
375 Joost Avenue, San Francisco, CA 94131
Full Name of Registrant #1
Stephen T. Chau
Address of Registrant #1
375 Joost Avenue, San Francisco, CA 94131

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **N/A**

Signed: **Stephen T. Chau**

This statement was filed with the County Clerk of San Francisco County on **8/8/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Alex Liang
Deputy County Clerk
7/27/2016**

9/1/16 + 9/8/16 + 9/15/16 + 9/22/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0372445-00

Fictitious Business Name(s):
CLT Construction Services
Address
280 Newhall Street, San Francisco, CA 94124
Full Name of Registrant #1
Carla Tucker
Address of Registrant #1
280 Newhall Street, San Francisco, CA 94124

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/22/16**

Signed: **Carla Tucker**

This statement was filed with the County Clerk of San Francisco County on **9/2/16**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon
Deputy County Clerk
9/2/16**

9/15/16 + 9/22/16 + 9/29/16 + 10/6/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0372242-00

Fictitious Business Name(s):
Pedicab Events
Address
2360 Martinez Avenue, San Francisco, CA 94553
Full Name of Registrant #1
Scott Myerson
Address of Registrant #1
2360 Martinez Avenue, San Francisco, CA 94553

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/19/2016**

Signed: **Scott Myerson**

This statement was filed with the County Clerk of San Francisco County on **8/19/16**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Morgan Jaldon
Deputy County Clerk
8/17/2016**

9/1/16 + 9/8/16 + 9/15/16 + 9/22/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0372468-00

Fictitious Business Name(s):
Principled Movement
Address
2130 12th Avenue, San Francisco, CA 94116
Full Name of Registrant #1
Rachel Anne Reis
Address of Registrant #1
2130 12th Avenue, San Francisco, CA 94116

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **9/1/2016**

Signed: **Rachel Reis**

This statement was filed with the County Clerk of San Francisco County on **9/6/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon
Deputy County Clerk
9/6/2016**

9/8/16 + 9/15/16 + 9/22/16 + 9/29/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0372337-00

Fictitious Business Name(s):
Saucy Asian
Address
3801 17th Street, San Francisco, CA 94110
Full Name of Registrant #1
Shinn & Sons, Inc. (CA)
Address of Registrant #1
14 Vallejo Dr., Millbrae, CA 94030

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/26/2016**

Signed: **Doug Shinn**

This statement was filed with the County Clerk of San Francisco County on **8/26/16**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Alex Liang
Deputy County Clerk
8/26/16**

9/1/16 + 9/8/16 + 9/15/16 + 9/22/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0372468-00

Fictitious Business Name(s):
Sparks Partys
Address
627 Lyon Street, San Francisco, CA 94117
Full Name of Registrant #1
Essa Sadon
Address of Registrant #1
627 Lyon Street, San Francisco, CA 94117

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **9/6/16**

Signed: **Essa Sadon**

This statement was filed with the County Clerk of San Francisco County on **9/6/16**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin
Deputy County Clerk
9/6/2016**

9/15/16 + 9/22/16 + 9/29/16 + 10/6/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0372369-00

Fictitious Business Name(s):
Veranda Travel
Address
574 Hearst Avenue, San Francisco, CA 94112
Full Name of Registrant #1
Pamela Jeung
Address of Registrant #1
574 Hearst Avenue, San Francisco, CA 94112

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/29/2016**

Signed: **Pamela Jeung**

This statement was filed with the County Clerk of San Francisco County on **8/29/16**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin
Deputy County Clerk
8/29/16**

9/1/16 + 9/8/16 + 9/15/16 + 9/22/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0372246-00

Fictitious Business Name(s):
Wells Noble
Address
2950 Jackson Street, San Francisco, CA 94115
Full Name of Registrant #1
James So
Address of Registrant #1
2950 Jackson Street, San Francisco, CA 94115

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/19/16**

Signed: **James So**

This statement was filed with the County Clerk of San Francisco County on **8/19/2016**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Alex Liang
Deputy County Clerk
8/19/2016**

8/25/16 + 9/1/16 + 9/8/16 + 9/15/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0372388-00

Fictitious Business Name(s):
World Green Salad Sandwich
Address
276 Imperial Dr. Apt 6, Pacifica, CA 94044
Full Name of Registrant #1
Roberto A. Rodrigues Saldanha
Address of Registrant #1
276 Imperial Dr. Apt 6, Pacifica, CA 94044

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **N/A**

Signed: **Roberto A. Rodrigues Saldanha**

This statement was filed with the County Clerk of San Francisco County on **8/30/16**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon
Deputy County Clerk
8/29/16**

9/1/16 + 9/8/16 + 9/15/16 + 9/22/16

FICTITIOUS BUSINESS NAME STATEMENT

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0372585-00

Fictitious Business Name(s):
KLOZ Brand Real Estate & Finance
Address
1444-18th Avenue, San Francisco, CA 94122
Full Name of Registrant #1
eHOT Technology Inc. (CA)
Address of Registrant #1
1444-18th Avenue, San Francisco, CA 94122

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/3/2016**

Signed: **Pierce Smith**

This statement was filed with the County Clerk of San Francisco County on **9/13/2016**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Alex Liang**
Deputy County Clerk
9/13/16

9/15/16 + 9/22/16 + 9/29/16 + 10/6/16

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0372623-00

Fictitious Business Name(s):
Thompson Salvage
Address
1475 Donner Avenue, San Francisco, CA 94124
Full Name of Registrant #1
Thompson Salvage, LLC. (CA)
Address of Registrant #1
553A Clipper Street, San Francisco, CA 94114

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **9/14/2016**

Signed: **Eric Thompson**

This statement was filed with the County Clerk of San Francisco County on **9/14/2016**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**
Deputy County Clerk
9/14/16

9/15/16 + 9/22/16 + 9/29/16 + 10/6/16

ABANDONMENT OF FICTITIOUS BUSINESS NAME

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) H Cafe
Located at **3801 17th Street, San Francisco, CA 94110**

This fictitious business name was filed in the County of San Francisco on **11/30/2015** under file **0368073**

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1
Shinn & Sons, Inc (CA)
14 Vallejo Dr., Millbrae, CA 94030

This business was conducted by a **A CORPORATION**

Signed: **Doug Shinn**

This statement was filed with the County Clerk of San Francisco County on **8/26/2016**.

Filed: **Alex Liang**
Deputy County Clerk
8/26/16

9/1/16 + 9/8/16 + 9/15/16 + 9/22/16

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0372098-00

Fictitious Business Name(s):
Atman Computer Solutions
Address
248 Magellan Avenue, San Francisco, CA 94116
Full Name of Registrant #1
Ricky Chiu
Address of Registrant #1
248 Magellan Avenue, San Francisco, CA 94116

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/10/2016**

Signed: **Ricky Chiu**

This statement was filed with the County Clerk of San Francisco County on **8/10/2016**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Lindsay Kimpel**
Deputy County Clerk
8/10/2016

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0371928-00

Fictitious Business Name(s):
RFB Productions
Address
214 Silver Avenue, San Francisco, CA 94112
Full Name of Registrant #1
Joseph P. McDonough
Address of Registrant #1
214 Silver Avenue, San Francisco, CA 94112

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **7/27/2016**

Signed: **Sunny Grosso**

This statement was filed with the County Clerk of San Francisco County on **7/27/16**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jennifer Wong**
Deputy County Clerk
7/27/2016

Sub-Bid Request Ads

Guy F. Atkinson
Requests
Sub-bids from All Qualified & Certified DBE Subcontractors/Suppliers/Consultants for:
Caltrans Contract 12-0M3504
Construction on State Hwy 405 in Orange County in Irvine
From 0.3 Mile South of Sand Canyon Ave OC to 0.4 Mile South of Jamboree Rd OC
Bids Wednesday, October 19, 2016

Description of Work, Services & Supply (but not limited to): AC Paving, Concrete Barrier, Concrete Paving, Concrete Pipe, Demolition, Drainage, Earthwork, Electrical, Environmental Services, Erosion Control, Hot Mix Asphalt, Landscaping, Minor Concrete, Overhead Sign Structure, Paving Supplies, Rebar, Roadway Excavation, Saw & Seal, Structure Excavation, Temporary Railing, Traffic Control, Roadwork.

REFER TO PROJECT SPECS FOR COMPLETE BID ITEM LIST.

ENGINEER'S ESTIMATE is \$16,800,000

This Project has a 14% DBE Goal. *Lower Tier DBE participation is encouraged.*****

Guy F. Atkinson
18201 Von Karman Ave, Suite 800. Irvine, CA 92612
social.estimating@atkn.com
Phone: 949-382-7145 • Fax: 949-553-0252
Contact: Drew Nelson

Guy F. Atkinson is a union contractor and an Equal Opportunity Employer. 100% Performance & Payment Bonds from an approved surety company will be required for subcontractors greater than \$100,000. Atkinson will pay the cost of bonds up to 2.0%. Atkinson will assist in obtaining necessary equipment, supplies, materials or related services. We will split items of work (see project specs for full list of bid items) and provide assistance for bonding, LOC and insurance where needed. Subcontractors will be expected to sign Atkinson's standard subcontract and to comply with our company's standard insurance requirements which include a waiver of subrogation. **Subcontractors must provide contractor's license number and Department of Industrial Relations (DIR) registration number with their quote.**

TO DOWNLOAD PLANS, SPECS, ADDENDA, THE INFO HANDOUT, ETC:
Please go to the Caltrans Contracts web site:
http://www.dot.ca.gov/hq/esc/oe/project_ads_addenda/12/12-0M3504/

With SBE you can:

FIND Subcontractors, Vendors, and Suppliers	REACH Diverse Audiences	ADVERTISE Sub-Bid Request Ad Public Legal Notices Job Listings
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Contact us at 800-800-8534 or sbe@sbeinc.com

Optimism of America's Small Businesses at Record High

Continued from page 2

plan to borrow funds to do so. More than a third (38.3 percent) plan to borrow between \$10,000 and \$40,000, and 37.5 percent plan on borrowing more than \$40,000.

"It is clear both through the survey as well as seen in the uptick in application submissions we receive on a daily basis that small businesses are looking to improve and grow. They are strategically planning for these endeavors, and accessing capital to do so," said Stephen Sheinbaum, founder of Bizfi.

Alternative Finance is the Most Popular Financing Option

When it comes to assessing growth or working capital, the majority (67.6 percent) of small business owners prefer alternative financing over other available options, including traditional bank loans. 20.7 percent plan to access short-term financing, less than a third (31.53 percent) plan to borrow funds from a local bank, and 27.9 percent plan to use a credit card or line of credit. In addition, 28.7 percent of respondents said they were affected by the Federal Reserve's interest rate hike earlier this year, which impact-

ed their willingness to spend and invest in their businesses.

Mr. Sheinbaum continued, "Given the fact that traditional banks have curbed their lending to small businesses coupled with the prevalence of alternative lenders which provide fast access to funds, it is no surprise SMB owners are turning to these sources of capital with increasing frequency."

Business Owners are Hiring & Need Capital for Growth

More than half of respondents (61.7 percent) are borrowing funds for working capital, and of those 38.3 percent will use the money for marketing purposes. More than a third (38.3 percent) are borrowing to invest in inventory, and 30.9 percent are doing so to hire employees.

In addition, 42.9 percent of business owners plan to expand locations this year, and of those borrowing money, 22.3 percent are doing so to add locations.

Small business owners are also investing in equipment to grow and improve their companies and operations: more than half (57.8 percent) are investing in vehicles, technology and

industry specific equipment. Of those, 82.9 percent of business owners are opting to purchase the equipment outright, as opposed to leasing. Approximately half (53.7 percent) of business owners are also investing in software.

In total, 63.1 percent of all respondents are increasing their staff. Of those, 48.8 percent are hiring full time employees and 32.5 percent are hiring a mix of full-time and part-time staff.

"We were especially pleased to see so many businesses planning to hire more staff and increase their locations. The fact that business owners are expanding and investing in equipment and employees signals a positive future for the U.S. economy," Mr. Sheinbaum concluded.

Methodology:

Bizfi surveyed more than 100 small business owners in 33 states. The companies ranged from restaurants, retailers, healthcare providers and transportation to real estate. More than half of the businesses have four employees or less and 38% have between 5 and 50 employees. The revenue of the companies range widely from less than \$100,000 to more than \$5 million.

SOURCE: KCSA Strategic Communications

Cypress Mandela Training Center, Inc.



FOURTH ANNUAL FUNDRAISING GOLF CLASSIC



Monday, September 26th 2016

Sequoiah Country Club

4550 Heafey Road
Oakland, California

FEATURING

Hole-in-One - Prizes - Truck & Car
Longest Drive
Closest to Pin
Awards Dinner & Raffle Contest
Special Guest Appearance
Lenny Williams

Cypress Mandela Training Center, Inc.

**Making Life Changes
for the Future Workforce**

CMTC is a community based 501 c (3) non-profit organization dedicated to improving the lives of the people it serves by providing construction and life-skills training along with career assistance.

All donations to the training center are tax deductible. Students receive 16 weeks of hands-on and classroom training that directly trans-

lates to the pre-apprenticeship skills necessary to enter into a career in the construction industry.

We follow a boot camp style format that emphasizes substance free healthy living, financial management, work skills and daily exercise, along with math literacy and construction skills.

Classes are held every weekday from 7 am to 3:30 pm. Experts in various fields teach alongside our regular instructors.

CYPRESS MANDELA TRAINING CENTER, INC. FOURTH ANNUAL GOLF CLASSIC 2016

Welcolme to the 4th Annual CMTc Golf Classic Tournament. This golf event provides an avenue of fundraising to enable CMTC to continue to provide ongoing pre-apprenticeship construction training and employment assistance to both men and women.

DATE, TIME & PLACE

Date: Monday, September 26, 2016

Time: 8:00 a.m. - Registration
10:00 a.m. - Shotgun Start
(Foursome Scramble/Best Ball)
3:30 p.m. - No Host Cocktails
4:00 p.m. - Dinner
5:00 p.m. - Golf Awards & Raffel

Course: Sequoyah Country Club - (4550 Heafey Rd.)

Directions: From Downtown Oakland: Take I-580 east & exit @ Keller Ave: Make left onto Keller Ave: Go to Sequoyah Rd. & make right :Go to Heafey Rd. & make left to golf course entrance gate.

Directions:From Hayward: Take I-580 west & exit @ Golf Links Rd.:Make right on Golf Links Rd.: Go short distance to Mountain Blvd. & make left turn: Go to Sequoyah Rd. & make right turn: Go to Heafey Road & make right turn to the golf club entrance gate.

Contact # 510-208-7352

**You can download the full brochure and
sign up sheet at the link below**

<http://goo.gl/uHufal>

Instructors from UC Berkeley's Labor Occupational Health Program, Laney College, International Chemical Workers Union and industry expert guest teach classes regularly.

The program has received local and national awards and has established itself as the foremost construction training program in the Bay Area.

